

## Canadian Exchange & Freight Guidelines – October 2022

Please see this revised Canadian Exchange & Freight Guidelines below for the effective dates.

### RATES EFFECTIVE

October 1, 2022  
TO  
October 31, 2022

**1 CAD = 0.7188 USD**  
**1 USD = 1.3912 CAD**

TERMS: NET 30 DAYS (WITH APPROVED CREDIT)

### SPECIAL HANDLING:

Palletized Cabinets by **FLOOR (SER-A) - \$29.00 LIST per unit.**  
Palletized Cabinets by **RISER (SER-B) - \$29.00 LIST per unit.**

ALL SHIPMENTS ARE F.O.B. EASTON MARYLAND WITH FREIGHT ALLOWED TO THE FIRST DESTINATION DESCRIBED BELOW.

Allowed freight is based on standard full truck load freight rates. If the purchaser requires multiple shipments with additional (LTL) freight costs, these costs must be added to the purchase order. Please contact The Whalen Company inside sales team for a special freight quote.

### CONSULT FACTORY IF SPECIAL EQUIPMENT IS REQUIRED (SHORT TRAILER, LIFT GATES).

The freight price displayed by the Integrated Sales Center™ (ISC) pricing program is for palletized units shipped via full and enclosed trailers. Additional freight and handling options can be added to a quote from the Shipping Services Accessory option within ISC.

The Integrated Sales Center™ (ISC) pricing program will add the Freight Surcharge based on the Province entered.

Consult factory for Freight Surcharge for shipments to destinations outside of these areas or not part of the mainland. All prices are subject to change without notice.

